

# Van Manufacturer Saves \$300k & Reduces Injuries After Working with NSI & Ansell

### Overview

A step van manufacturer was having a complex problem where they were seeing significant lacerations taking place when the operators were handling sheet metal; additionally, it was discovered that the operators were having issues with the gloves bunching up during the use of power tools. The EHS manager reached out to their local NSI account manager for support where possible.

With this being such an urgent need, NSI immediately coordinated a facility tour with the local Ansell territory manager who performed a robust AnsellGUARDIAN® assessment. The results were astounding.

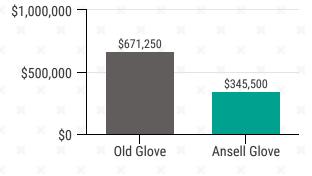
NSI & Ansell completed numerous site visits over multiple facilities to conduct the full assessment.

It was uncovered that the customer was using an ANSI A2 glove where an ANSI A4 glove should be used.

The customer was issuing a new glove daily for all employees. The new Ansell glove proved to last three times longer which curbed the usage by 60% showing a savings of over \$300k.

While the customer was able to realize sizeable cost savings, the most important part is that the operators are now safer from work-related lacerations and secondary injuries.

### **Glove Spend Comparison**



## Solution & Impact



### Application Review & Assessment

Upon completion, customer received a comprehension risk analysis that aided them in their decision making



#### Laceration Reduction

The customer has seen an immediate reduction in lacerations by converting from an A2 to an A4 cut alove



### Six Figure Savings

A 60% usage reduction has yielded the customer over \$300k yearly savings